

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 04441 151326Z

53

ACTION NEA-10

INFO OCT-01 ISO-00 EB-06 DRC-01 RSC-01 /019 W

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R 151300Z OCT 74

FM AMEMBASSY KUWAIT

TO USDOC WASHDC

INFO SECSTATE WASHDC 1217

UNCLAS KUWAIT 4441

EO 11652: NA

TAGS: BMEP BTIO BEXP EIND KU

SUBJ: KUWAIT CEMENT PLANT EXTENSION PROJECT

REF: A) KUWAIT 1818; B) KUWAIT 1549; C) STATE 85942

1. EMBOFF HAS LEARNED KUWAIT CEMENT CO HAS NOT REPEAT NOT ACCEPTED EITHER OF TWO OFFERS RECEIVED FOR \$50 MILLION PLANT EXPANSION. OFFERS WERE FROM 5-CAIL BABCOCK (FRENCH) AND A SPANISH FIRM. WE UNDERSTAND SWISS CONSULTANT HOLDER-BANK RECOMMENDED ACCEPTANCE SPANISH OFFER BUT KSC OFFICIALS SOMEWHAT DISENCHANTED WITH CONSULTANT AND HAVE SENT LETTER TO ALL PREVIOUSLY INVITED FIRMS TO INDICATE INTEREST IN ENTERING INTO NEGOTIATIONS FOR CONTRACT AWARD. DEADLINE FOR ACCEPTANCE IS NOV 15. WE UNDERSTAND ONE OF COMPANIES IS THE FULLER CO, CATASQUA, PA (SEE REF C). FULLER PREVIOUSLY EXPRESSED INTEREST IN PROJECT BUT DID NOT REPEAT NOT BID BECAUSE OF DISLIKE FOR CONSULTANT. IF REPORTS OF KSC DISENCHANTMENT WITH HOLDER-BANK CORRECT, FULLER MAY WISH RECONSIDER ITS POSITION.

2. REQUEST COMMERCE CONTACT MR F.W. HORNER, FULLER PRESIDENT, AND INSURE HE HAS RECEIVED INVITATION FROM KSC. PLEASE REPORT IF FULLER INTENDS BECOME INVOLVED IN PROJECT (SHOULD BE NOTED THIS INFO FROM ONLY ONE SOURCE AND BECAUSE OF APPROACHING MUSLIM HOLIDAY WE UNABLE TO CONFIRM IT WITH OTHER SOURCES).
MAU

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Message Attributes

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Current Classification: UNCLASSIFIED
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Drafter: n/a
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